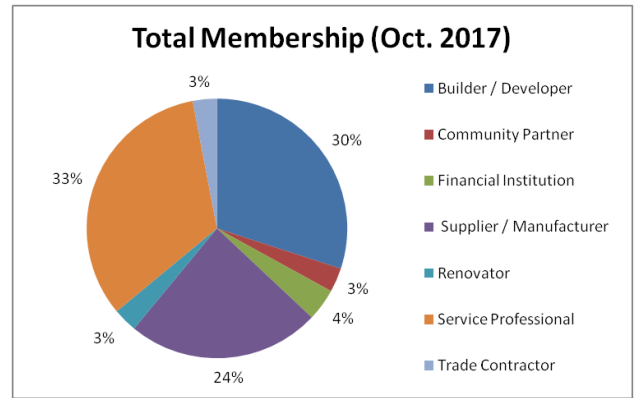




2016-2017 Highlights

WRHBA Member Businesses Succeed with Continued Strong Advocacy, Representation & Networking at the Local, Provincial and National levels!



Fall	Winter	Spring	Summer
<ul style="list-style-type: none"> - Strong advocacy led to Federal Government walk-back on the proposed corporate tax increase - a huge win! - Advocated to close the skills gap in creating financial incentives for employers to hire and support apprentices and trades focusing on developing partnerships and promoting the trades. - Active advocacy against code changes that damage affordability, including overzealous energy-codes that drive up costs without proper cost-benefit returns. 	<ul style="list-style-type: none"> - Filed an OMB appeal of the Region of Waterloo Development Charge By-law 16-53 (transit and waste). - Advocacy and legal engagement on drywall tariff led to substantially reduced duties; avoided costs for builders are estimated at over \$300M per year. - Get It In Writing campaign resulted in over 60 million views driving customers to members - Launched a new Home Modification Council to capitalize on opportunities in renovations for aging-in-place. 	<ul style="list-style-type: none"> - Negotiated OMB settlement results in a \$100 DC reduction (sgl-detached) and provision for the WRHBA to provide input into the master plan processes that ultimately lead to the selection, timing and costing of projects in the Development Charges Background Study. - Ad-hoc committee participation in City of Waterloo DC Background Study Update ensured that all future capital infrastructure projects were appropriately considered and the new DC rates were as balanced and equitable as possible. 	<ul style="list-style-type: none"> - Called upon Provincial Government to convene a Housing Panel resulted in industry representatives taking meetings to discuss opportunities to improve the land use planning and development approval process and increase housing supply to market. - Advocated WSIB to consolidate home building group rates with ICI sector (Institutional, Commercial, Industrial). - WSIB home builder rates will decrease 7.5% in 2018 - a saving of up to \$1,680 since 2016.

WORKING FOR YOU THROUGHOUT THE YEAR!

- Along with its Board of Directors and Executive Committee, WRHBA has over 15 committees; eight of which are advocacy based focusing on effectively managing builder and developer related issues across the Region.
- WRHBA stakeholders represented the Association's interests through participating on a variety of committees and attending meetings, conferences, political forums and functions locally, provincially and nationally.

WATERLOO REGION—ECONOMIC IMPACTS OF RESIDENTIAL CONSTRUCTION

15,747 On-site and off-site jobs in residential construction – one of the largest employers in Waterloo Region

\$925 Million in wages – that show up in purchases across the entire local economy

\$2.5 Billion in investment value – the largest single wealth-builder for most families

**2016 Data*

eNEWS	Community Support	Website	Networking
<p>Keeping members informed through WRHBA eNews and Advocacy in Action Newsletter - providing updates from Industry leaders and stakeholder groups WRHBA, OHBA, CHBA, CMHC, EnerQuality, KWAR, Tarion.</p>	<p>Donated over \$7,000 to local charities; Student Ambassador Program hosted 36 Conestoga College Reno Tech students at monthly dinner meetings; connecting future workforce with the WRHBA.</p>	<p>WRHBA.COM</p> <p>9360 Total website visits over the last year.</p> <p>780 Average website visits per month.</p> <p>3591 Find a Member function users in the last year.</p>	<p>Eight dinner meetings including an Annual Meeting of members, forums and workshops and four annual core events. Networking functions at local, provincial and national levels .</p>

WRHBA GRATEFULLY ACKNOWLEDGES ITS CORPORATE PARTNERS





Your 2018 ADVANTAGE Card Has Arrived!



ADVANTAGE CARDS are valid until **December 31, 2018** and are renewed annually upon payment of membership.



WRHBA's **ADVANTAGE CARD** program offers member to member savings that can ultimately pay for the entire cost of an annual membership fee!

Savings and discounts are available to WRHBA member companies, their employees, renovation clients, new home buyers and model homes.

**Offers are subject to change without notice.*

Go on... take advantage and **\$start \$aving** with your **ADVANTAGE CARD** today with **20 programs** to choose from!
Visit www.wrhba.com for a listing of current programs.

Please see enclosed for your **ADVANTAGE CARD**.
If you are interested in ordering more cards, simply fill out the form below and return it with your membership payment.

Yes! I am interested in receiving additional **ADVANTAGE CARDS** for employees.

Company: _____ Contact: _____

Number of Employees: _____ Number of Advantage Cards: _____